

March 23, 2020

Clare Municipal Counsel

1185 Highway 1, Little Brook

NS BOW 1Z0

Dear Warden LeBlanc;

As the owner of SaulTech Computers Inc, I am writing to you to request the immediate reinstatement of SaulTech as the primary technical support provider for the Municipality of Clare.

This is particularly important in light of the recent restrictions imposed by governments in dealing with the COVID-19 pandemic. I believe it is inappropriate to have such essential services provide by a non-local entity.

As you know, this crisis has highlighted the obvious problems outsourcing critical products and services can cause, especially when travel restrictions are implemented and demand for particular types of products soar. It is for this reason that communications and technical support needs to be provide by local professionals. I recognise that some forms of support are possible remotely but in certain situations a technician's physical presence is needed. This is particularly the case when communication is lost.

Social distances measures, travel restrictions, increased demand and strain on communication infrastructure and the increased need for self-reliance highlight the need for this reinstatement. At the very least, as a citizen of the municipality of Clare, I implore you to find, if not SaulTech, another local professional to provide this technical support.

We are still at the early stages of what might be a long and difficult period. As I prepare for possible interruption of supply lines, I can't help but think of the medical centre and am stocking up for as many possibilities as I can.

Sincerely,

A handwritten signature in black ink, appearing to read "Christopher Maynard". The signature is fluid and cursive, with a large initial "C" and "M".

President, SaulTech Computers